



Christ Church College, Kanpur



**Career Counselling Cell
2023-24**

**EVENT REPORT:
IMARTICUS LEARNING
WEBINAR**

17th February, 2024

Mall Road, Kanpur 208001
support@cccknp.ac.in

Program Overview

The Career Counselling Cell, in association with Imarticus Learning, organized a webinar and assessment on February 17, 2024, aimed at providing insights into careers in investment banks and retail banks. The program was designed to offer job opportunities to graduate and postgraduate students, preparing them for potential placements in multinational banks. Through the session, students gained a profound understanding of the finance sector and its diverse dimensions, including investment banking and retail banking.

- **Speaker Abhishek Kumar** captivated the attendees with his address, sharing invaluable insights into the dynamic domains of investment banking and retail banking careers.
- **Speaker Satya Prakash Singh** offered students an insightful overview of the training programs provided by Imarticus Learning within the expensive landscape of finance.

Flyer

IMARTICUS LEARNING

ONLINE MEGA WALK IN DRIVE

AT IMARTICUS LEARNING FOR INVESTMENT BANKING AND DATA ANALYTICS

Date: 17th Feb 2024
Time: 3:00 PM

WORK WITH TOP COMPANIES LIKE

J.P.Morgan Goldman Sachs genpact STATE STREET
TESCO accenture EY FICInd

CTC FROM 4L TO 6L PER ANNUM

Online Assessment: 17th Feb 2024
Personal Interview: 18th Feb 2024

ELIGIBILITY
AGGREGATE 50% AND
GOOD COMMUNICATION SKILLS
GRADUATES OF 2020/2021/2022/2023
Graduation Final Year Appearing Can Also Participate

Zoom Meeting Link Will be Shared with Registered Candidates 1-Day Prior.

Program Objective

The career counselling session for Christ Church College was held with the aim of facilitating and enhancing employment opportunities for graduates and postgraduates by bridging the gap between educational institutions and industries. The main objectives of the program can be encapsulated as follows:

Knowledge Enrichment: The program aims to enrich students' understanding of the finance sector, covering various aspects of investment banking and retail banking.

Industry Insights: By hosting speakers from Imarticus Learning, the program seeks to offer valuable insights into the intricacies of the finance industry, providing students with a real-world perspective.

Skill Enhancement: Through the sessions, the program strives to enhance students' skill sets, equipping them with the relevant knowledge and expertise required for success in the finance domain.

Holistic Development: Beyond technical knowledge, the program aims to foster holistic development by emphasizing interpersonal skills, career readiness, and a comprehensive understanding of finance.

Pathway to Training: The program serves as a gateway to Imarticus Learning's training programs, providing students with a glimpse of the comprehensive training they can expect to receive.

Inspiration and Motivation: By showcasing the achievements and expertise of industry experts, the program strives to inspire and motivate students to excel in the finance sector.

Informed Decision-Making: Ultimately, the program's objective is to empower students with the information and insights needed to make well-informed decisions about their academic and career paths within the finance industry.

Geo-Tag Photographs

Financial Landscape

The diagram illustrates the financial landscape, categorized into three main sectors:

- INVESTMENT BANKS:** Includes Sales & Trading, Mergers & Acquisitions, Research, and IPO.
- CORPORATE BANKS:** Includes Treasury, Trade Finance, Corporate Loans & SME Lending, and Financing.
- RETAIL BANKS:** Includes Private Banking, Retail Lending & Services, and Retail Deposits.

Other key areas shown include Private Equity, Hedge Funds, Credit Research, AMC's, and Brokerage Companies.

IMARTICIUS Training Certification Pre-requisites - Gradebook Milestone

Milestones	Weightage %
Attendance	5%
Elevator Pitch submission on You Tube	4%
Two Speech Submission on You Tube	6%
Level 1 Mocks	10%
Inclass Softskill Presentation	5%
Level 2 Mocks	15%
Domain Product Presentation	5%
1-1 HR Mock Interview	15%
Final Mock	30%
Final Exam	5%
Total	100%

Tiering System:

- T1 (90% and Above)
- T2 (75% - 89%)
- T3 (50% - 74%)
- T4 (49% and Below)

IMARTICIUS WEBINAR

"HOW TO MAKE CAREER IN INVESTMENT BANKING"

Topics covered: INVESTMENT BANKING, DATA SCIENCE, RETAIL BANKING, FINANCE ANALYSIS.

IMARTICIUS OVERVIEW:

- INVESTMENT BANKING
- RETAIL BANKING
- FINANCE ANALYSIS
- DATA SCIENCE
- HOW TO APPLY

A Presentation by: Abhinav Kumar, Business Head - Imarticius Learning

Program Overview- Investment Banking

In this program, candidates will learn about Investment Banking Operations through engaging practical, hands-on case studies, real life business problems, with a focus on applicability and relevance specifically to industry.

Certified Investment Banking Operations Professional

Level	60 hrs.	Level	60 hrs.	Level	20 hrs.	CERTIFICATION
1	Introduction to IB	2	Soft Skills	3	AML/KYC	
	Cash Equities		Corporate Actions		Risk Management	
	Fixed Income		Trade Life Cycle - 2		Soft Skills	
	Derivatives		Asset Management		Refresher	
	Foreign Exchange		Clearing & Settlements		Assessments	
	Trade Life Cycle - 1		Reconciliations		Final Certification Exam	
140 TOTAL HOURS OF CLASSROOM TRAINING		20 HOURS OF CASE STUDIES		6 HOURS OF ASSESSMENTS		

Private and Confidential

INVESTMENT BANKS JOB

JOB ROLE: Financial Analyst/Associate/KYC/ AML/Risk & Compliance Assistant

COMPANY: JP Morgan, Gladman Sachs, HSBC, BNY Mellon, Morgan Stanley, Saxo Bank, Bank Of America, UBS, Black Rock, Standard Chartered, Deloitte

Job Requirement:

Investment Banking Portfolio	Cash Equities	Risk Management	Clearing & Settlements
Fixed Income	Corporate Actions	Foreign Exchange	Reconciliations
Derivatives	AML/KYC	Asset Management	Trade Life Cycle

Qualification: B.com, BBA, MBA (Finance), Economics and Retail Banking and NBFC's Candidates are also eligible

Experience: 0-3 Yrs.

Salary: 4 LPA - 7 LPA

RETAIL BANKS JOB

Profile: TELLER / Personal Banker/ CRO/ VRO/ Welcome Desk / AM

Company: HDFC BANK, ICICI BANK, KOTAK BANK, YES BANK, BANDHAN BNAK, MOTILAL OSWAL, GENPACT, WNS

Knowledge:

- Retail Liability Products
- Retail Asset Product
- Other Products
- NRI Products
- Payment Services
- Branch Operations
- Regulatory Environment
- Financial System Overview
- Securities Market Overview
- Investment
- Equity as an Asset Class
- Investing in Fixed Income Securities
- Mutual Funds
- Life & General Insurance Products and Positioning
- Personal Financial Planning
- Tax Planning

Qualification: Any Graduate/PG with 50 % Marks

Experience: 0- 2 Yrs.

Salary: 2.5 LPA, 4 LPA

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CIBOP
Certified Investment Banking Operations Professional

Knowledge Partner:

Eligibility- B.com, BBA, MBA (Finance)
Training Duration- 3 Months (180 Hrs.)
Training Fee- Rs. 1,20,000/-

PGFAP
Postgraduate Financial Analysis Program

A job guaranteed program for successful Finance career

Eligibility- Finance Graduates, B.Tech
Training Duration- 4 Months (180 Hrs.)
Training Fee- Rs. 1,20,000/-

PGBNF
Post Graduation in Banking & Finance

A job guaranteed program for successful Finance career

Eligibility- Any Graduate
Training Duration- 4 Months (0 Hrs.)
Training Fee- Rs. 1,20,000/-

IMARTICUS

Selection Process

Candidate will be admitted subject to clearance of due intelligence and satisfactory performance in the Interview.

IMARTICUS

Fresh Graduates Hiring in the economy

Highest for BFSI Industry

IMARTICUS

Investment Banking - A Global Landscape

Helping the market

IMARTICUS

Asmit Srivastava
Lucknow

I had an incredible journey and a great learning experience at **imarticus**. The trainers taught us tirelessly and were very supportive. The soft skills trainer helped me to improve my communication skills and public speaking. It was a brilliant journey, and I am happy to be a part of **imarticus Learning**.

Program
Certified Investment Banking Operations Professional
Provided by **incedo**

Christ Church College Kanpur
B.Com-2023
CTC: 4.0 LPA

Attendance of Participant

Name	Email	Phone number	Graduation/Post	Graduation Percentage?	College/University Name	Date of Birth?	Work Experience
2 Divya Srivastava	divyasrivastava038@gmail.com	7307167176	B.A	More than 50%	Christ church College	1/31/2001	Fresher
5 Govind Kumar	govindks4235@gmail.com	9598088066	MA	More than 50%	Christ Church college	10/20/2003	1-2 Year or More
3 Aditi gupta	aditigupta312002@gmail.com	9670790811	B.Sc	Graduation Final Year Pu	Christ church college	12/31/2002	Fresher
1 Sachin Gautam	ssachingautam0@gmail.com	8765765679	B.Com	Less Than 50%	C.C.C. Kanpur	6/30/2003	Fresher
7 Asiya	asiyashlekh9@gmail.com	6307114155	B.Com	Graduation Final Year Pu	Christ Church college		Fresher
2 Anant Mishra	akm003344@gmail.com	9336020483	B.Com	Graduation Final Year Pu	Christ Church P.G Colleg	4/11/2004	Fresher
9 Shagun Awasthi	shagunawasthi050603@gmail.com	9389040938	B.Sc	Graduation Final Year Pu	Christ church college	6/5/2003	Fresher
14 Meenakshi Jauhar	meenakshijauhari14@gmail.com	7518066324	B.Com	Graduation Final Year Pu	Christ Church College	3/15/2004	Fresher
58 Astha Singh	singhastha30138@gmail.com	7266872806	B.Com	Graduation Final Year Pu	Christ Church college	12/22/2002	Fresher
35 Divya Ashok	Cuteankit666@gmail.com	8303669038	B.Com	Graduation Final Year Pu	Christ Church College, ka	5/4/0004	Fresher
54 Preeti sharma	itspreetis88@gmail.com	6307485663	M.Com	Graduation Final Year Pu	Christ church		Fresher
19 Anya Shukla	shuklaanya87@gmail.com	9936662412	B.Com	Graduation Final Year Pu	Christ Church College Ka	9/1/2003	Fresher
13 Khushi dwivedi	khushidwivedi59@gmail.com	7880519800	B.Com	More than 50%	S. N. Sen. B. V. P. G. De	9/15/2002	Fresher
27 Shreya Mishra	mshreya291@gmail.com	7985827923	M.Com	More than 50%	Christ Church college	2/13/2000	0-1 Year
3 ARTI VERMA	artivermajnv@gmail.com	7376765451	B.Com	More than 50%	CSJMU KANPUR	1/30/2002	Fresher
45 Riya Gupta	riyagupt1799@gmail.com	8858129577	B.Com	More than 50%	CSJMUNIVERSITY	7/17/1999	0-1 Year
27 Mahima Gupta	guptamahima03012002@gmail.com	8840244512	B.Sc	More than 50%	Csjmu	1/3/2002	Fresher
25 Keenjal Bagoriya	keenjalbagoriya@gmail.com	9839360507	B.Com	Graduation Final Year Pu	Christ Church College	3/5/2003	Fresher
17 Manasvi Rathore	manasvirathore1506@gmail.com	09889197134	B.Com	Graduation Final Year Pu	Christ Church College	9/24/2003	Fresher
10 Anjali sachan	anjalisachan42810@gmail.com	7985323349	B.A	More than 50%	Christ Church College	2/17/2002	Fresher

Outcome of program

The Career Counselling Cell program is designed to yield results that assist students in securing employment opportunities. A few potential outcomes encompass elevated job placement rates, graduates equipped with enhanced preparedness, industry affiliations, and honed career development skills for students.

- The attendees left the session enriched with a deeper understanding of the banking sector's nuances, the dynamics of investment, and the indispensable role of risk analysis in navigating the ever-evolving financial landscape.
- Imarticus Learning proactively reached out to attendees through email, offering an assessment test to evaluate their knowledge and skills. This step ensures a precise match for the CIBOP programs.
- Imarticus Learning is committed to delivering premier training in finance to students, coupled with a guaranteed placement upon completion of the training period.
- Beyond refining financial expertise, the program aims to enhance students' interpersonal skills, contributing to well-rounded professional development.
- Students gained a profound comprehension of the finance sector, with tangible examples such as LIC India and Jio Mart serving as beacons of understanding. The session expounded upon the art of investing in the pioneering venture of Jio Mart, spotlighting its significance within the financial landscape. Recognizing the pivotal role LIC plays in India's economic fabric, the speaker underscored its indispensability.

List of Selected students for training



Registered Office:
Imarticus Learning Pvt. Ltd.
5th Floor, B-Wing, Kaledonia, HDIL Building,
Sahar Road, Andheri(E), Mumbai-400058
CIN No: U74900MH2012PTC230745

Many Congratulation's...!!

Christ Church College, Kanpur - Final Result Walk-In Drive 07th & 17th Feb 2024				
Name	Contact	Branch	Eligible for Training	Scholarship
Nancy Kashyap	8924838075	M.A	Data Analytics (PGA Training)	20%
Anya Shukla	9936662412	B.Com	Retail Banking (PGBNF Training)	20%

Note:

- **Both the candidates details provided above is shortlisted by us for the assured job training program in field of Data Science & retail Banking Industry.**
- **Both the candidates have completed their registration and will start their training from March 2024.**